



STONEVOICE

The value of IP Communication

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Stonevoice solution for IP Telephony

The Stonevoice solution is able to :

- fill the lack of services
- complete the IP Communications solutions
- enrich the offer capabilities

it includes:

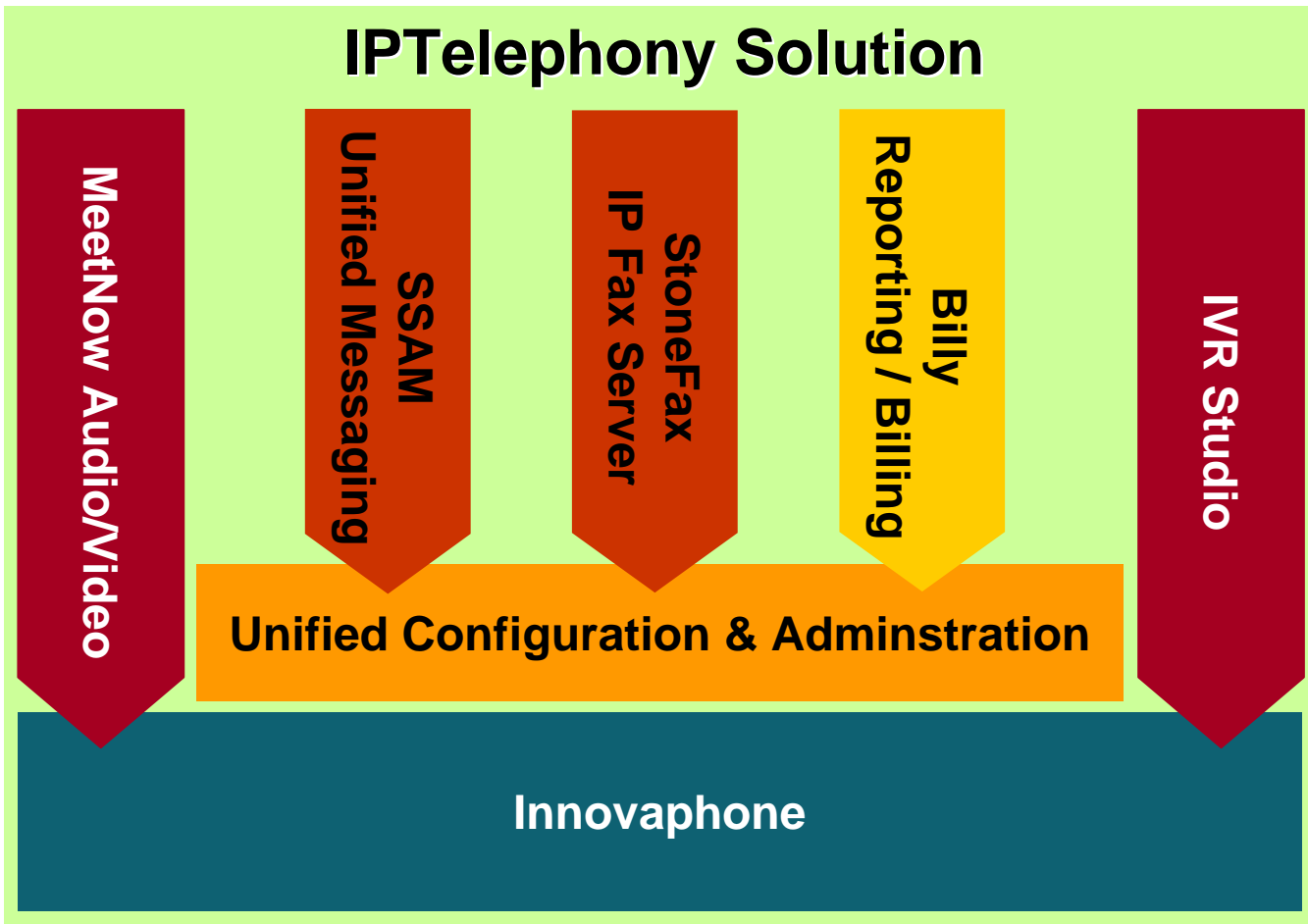
- Voicemail and Fax Server
- Interactive Voice Response
- Accounting and Reporting
- Audio and Video Conference
- IP  Gateway



innovaphone

Stonevoice offers a set of applications to address the common needs in term of telephony value add services

The Stonevoice Solution – Application Suite



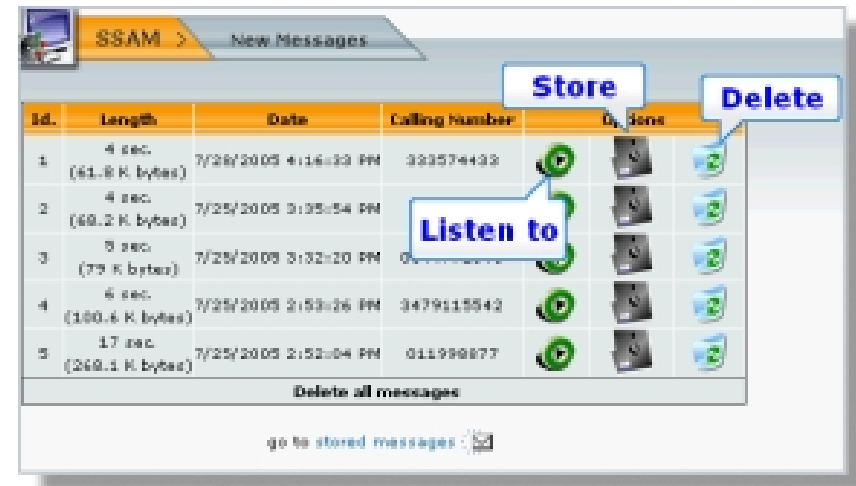
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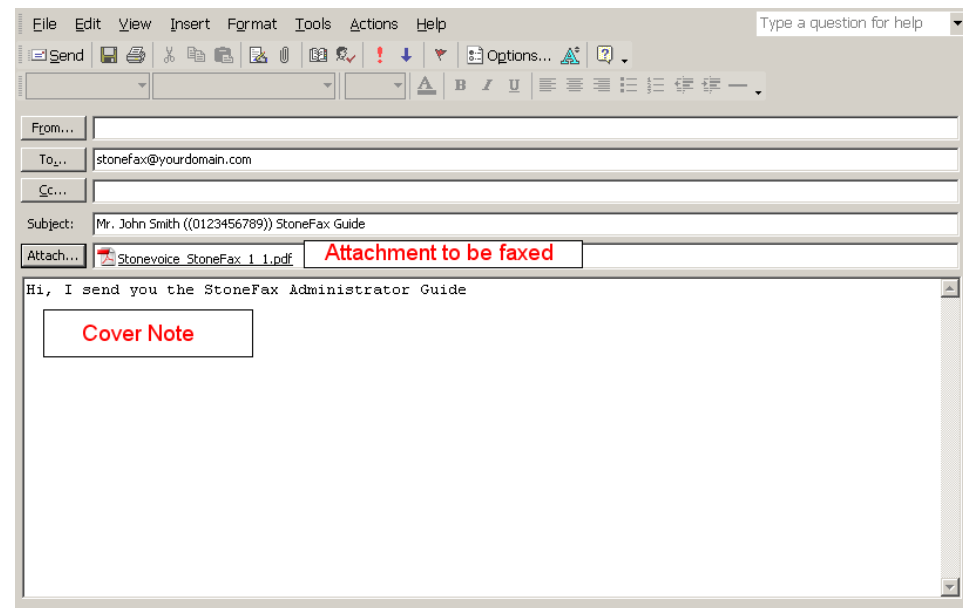
SSAM: the easiest voice&mail application

- Cost-effective: per-port (not users) licensing
- Integration with mail and web by default
- Seamless integration with **any** mail svr
- Simple to install and integrate (2 clicks)
- Virtually unlimited voicemail storage
- Support **MWI** on
 - IP Phones
 - DECT phones
- Simple to use!!!

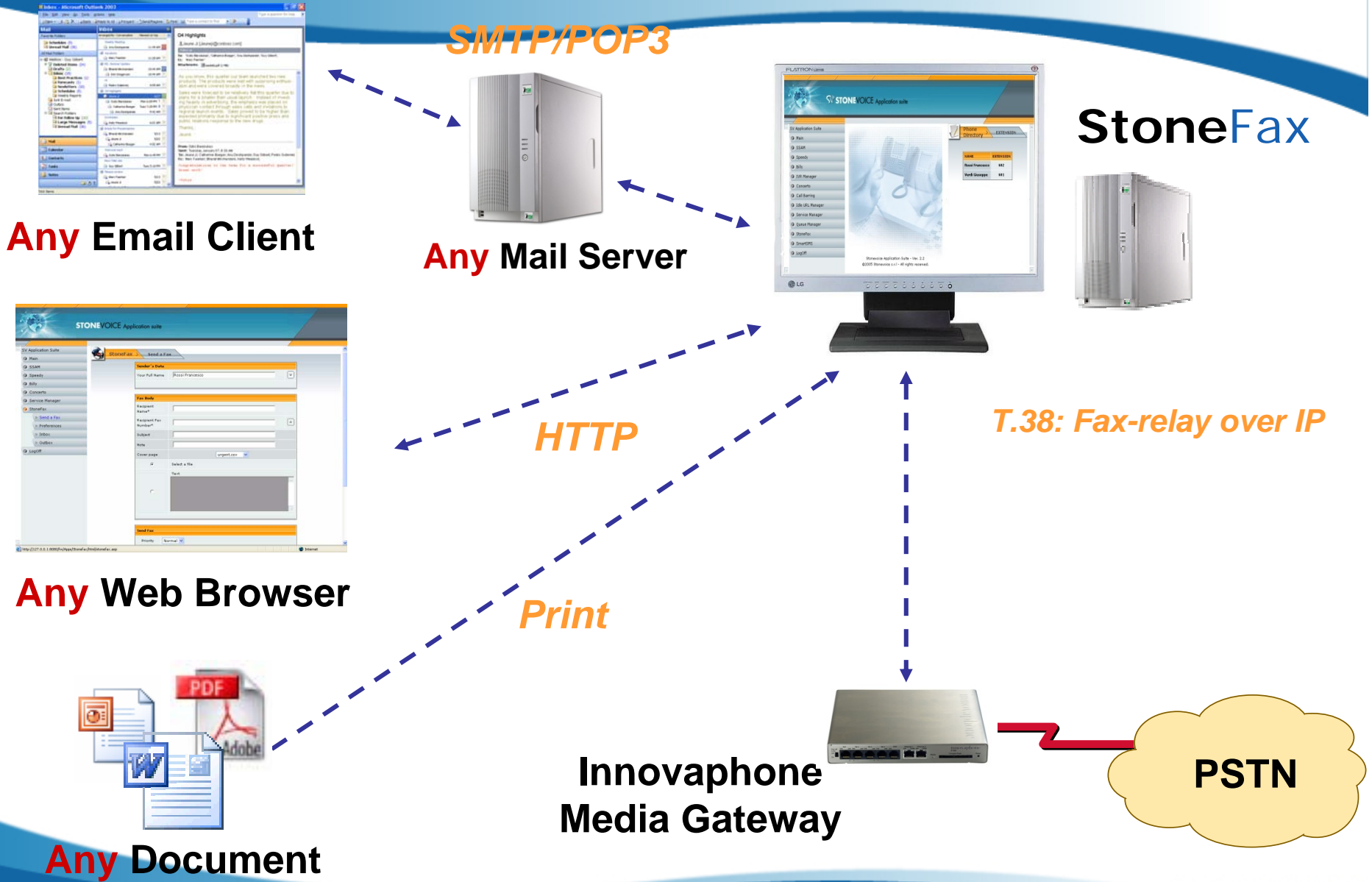


StoneFAX: send and receive faxes at your desk

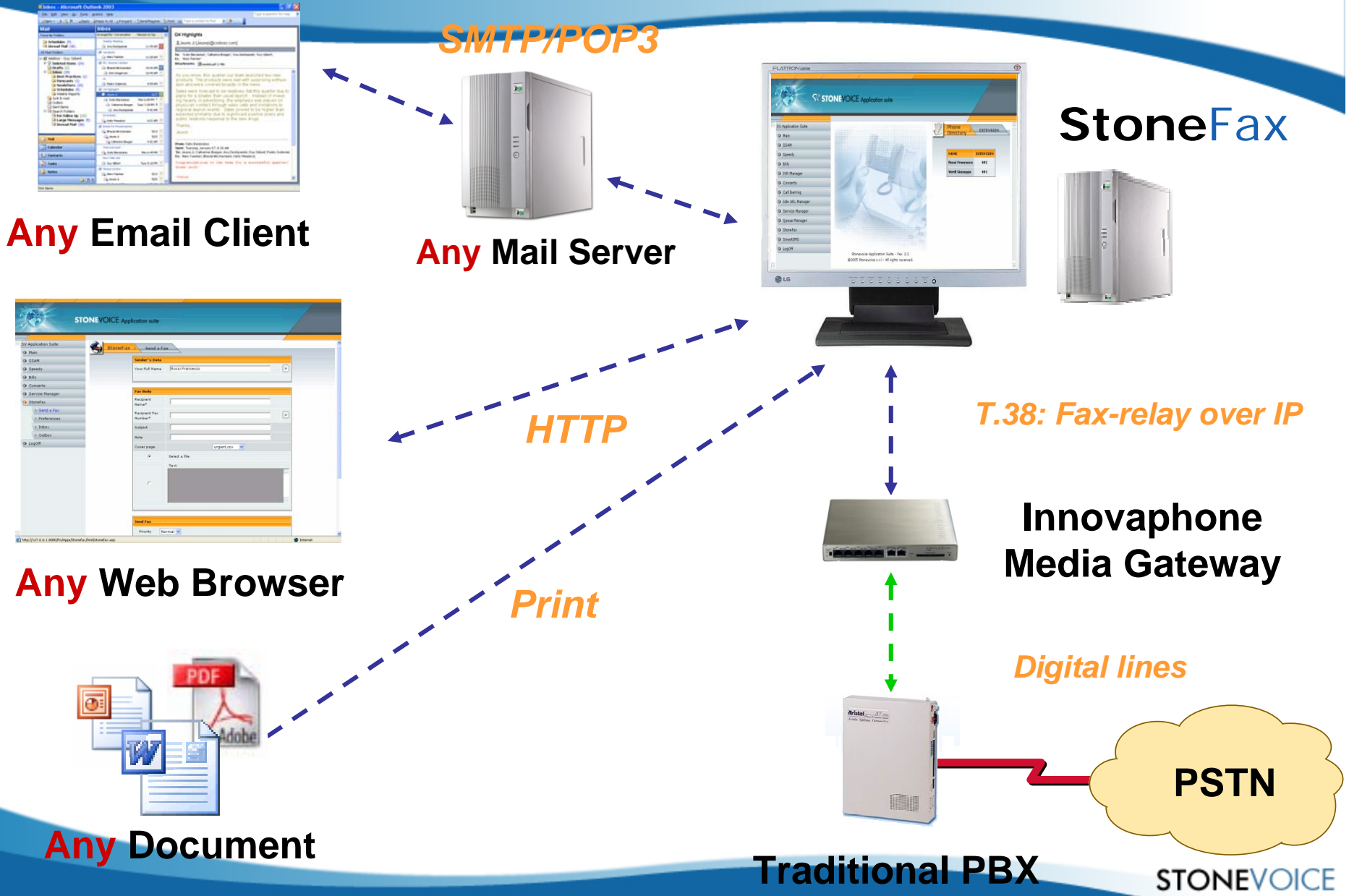
- Cost-effective: per-port (not users) licensing
- Provide fax in/out capabilities to each user
 - Fax To Email / Email To Fax
 - Print from any document (Print To Fax)
- Support inbound DID
- **Includes T.38 engine**
- Simple to use!!!



StoneFax sample topology (1)



StoneFax sample topology (2)



Worried about Unified Messaging ?

Main > System Parameters - SMTP

<< Back to system parameters

SMTP Parameters

Enable Outgoing Mail	<input type="checkbox"/>
Email From Address	<input type="text" value="admin@abc.com"/>
Server Name	<input type="text" value="mailserver.abc.com"/>
Use Authentication	<input type="checkbox"/>
Username	<input type="text"/>
Password	<input type="text"/>

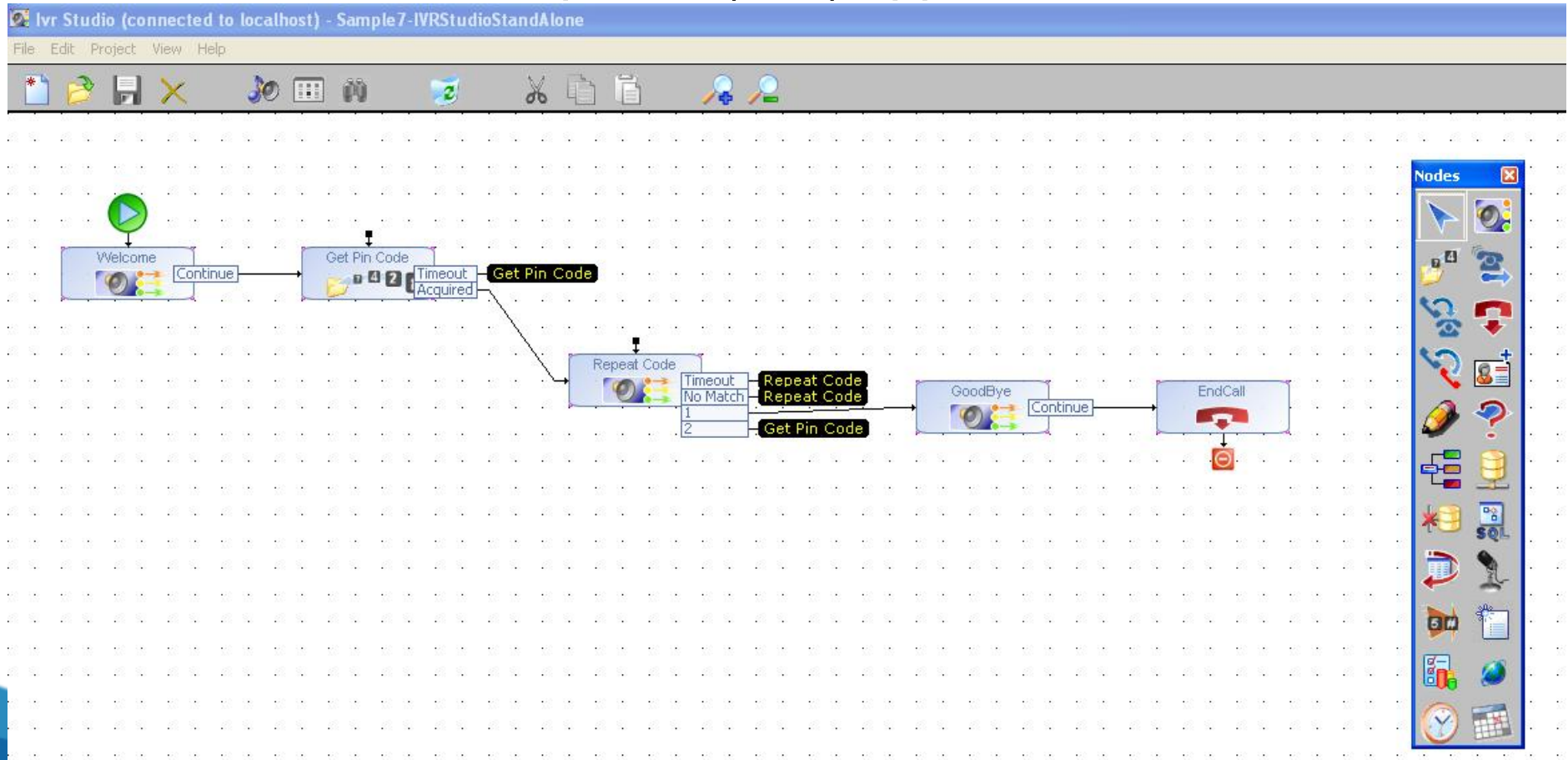
Update Parameters Test

1
2
3

Smooth integration

Interactive Voice Response

IVR Studio is a professional tool to design and create interactive voice response (IVR) applications



Audio and Video Conference

MeetNow is a software Multipoint Conferencing Unit :

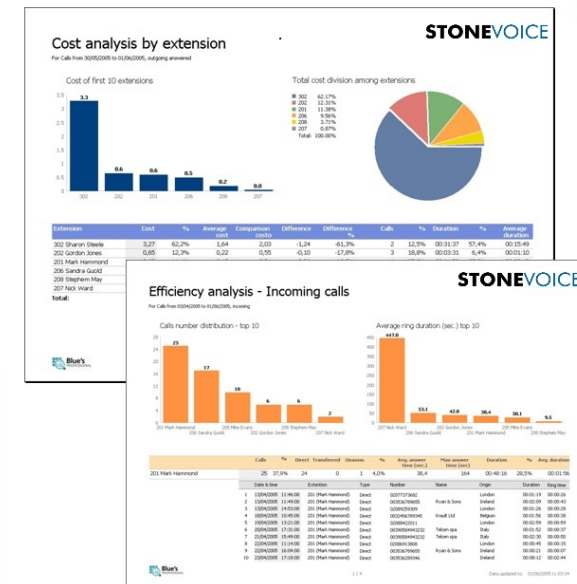
- Based on scheduled protected meetings – meeting tables
- Audio only or Audio and Video participants in the same meeting table
- Provides transcoding and transrating features
- Simple scheduling and invitation, through the web interface

The screenshot displays the 'Schedule Meetings' web interface. At the top, there is a navigation bar with links: 'Schedule Meetings | Current Meetings | Manage Engine | Manage Users | About | Logout'. Below this, the main heading is 'Schedule Meetings'. A search bar shows 'From 2006-05-02 09:00 to 2006-05-02 18:00' with a 'View' button. The main content is a grid of meeting tables. The grid has columns for time slots: 09:00, 11:00, 13:00, 15:00, and 17:00. The rows represent different meeting tables: 'Sales Team', 'Managing Directors', and 'Free Seats'. The 'Sales Team' row shows two yellow boxes labeled '4 Seats' in the 11:00-13:00 and 15:00-17:00 slots. The 'Managing Directors' row shows a yellow box labeled '3 Seats' in the 11:00-13:00 slot. The 'Free Seats' row shows a grid of numbers: 10, 7, 3, 6, 10, 6, 10. On the left side, there is a sidebar with a 'MeetNow' logo, a list of participants (Jim White, Mary Brown, Jim White), and a 'In a call' button. On the right side, there are two small video thumbnails showing participants.

Meeting Tables	Scheduled Meetings	From	2006-05-02 09:00	to	2006-05-02 18:00	View			
			09:00	11:00	13:00	15:00	17:00		
Sales Team				4 Seats		4 Seats			
Managing Directors			3 Seats						
Create New Table...									
Free Seats			09:00	11:08	11:54	12:54	15:44	17:14	
			10	7	3	6	10	6	10

Accounting and Reporting

- **Stonevoice** is proud to announce the coming release and shipment of **BillyBlue's**, the new professional *Billing* and *Call Reporting* application designed to meet the needs of modern IP Telephony solutions.
- **BillyBlue's** is the first result of a new technology partnership with **TELCEN** (<http://www.telcen.it/eng>), a leading international player in the area of accounting and reporting applications.



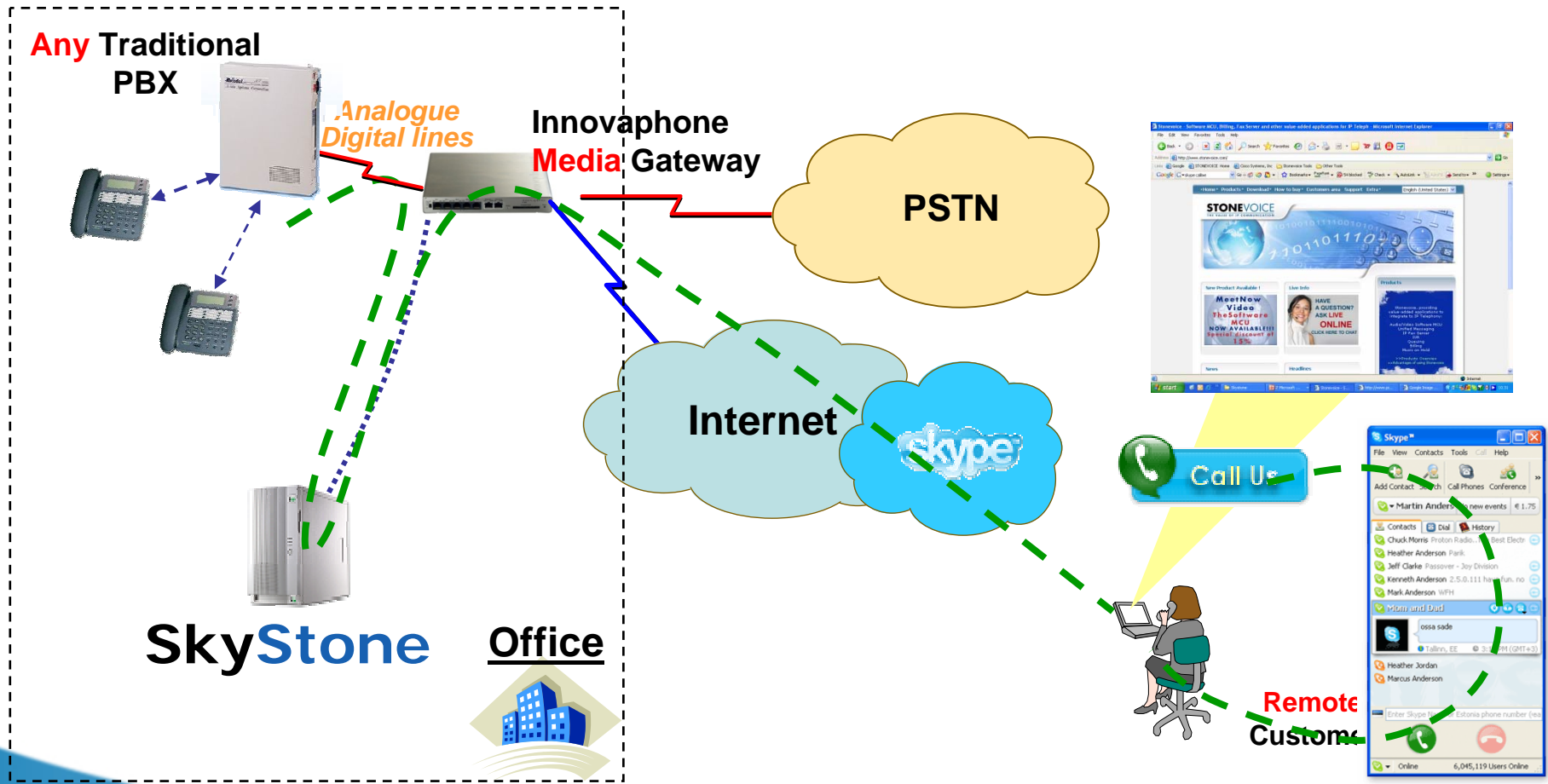
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TELCEN

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Coming soon.....June 07


- **SkyStone** plus a **Innovaphone Gateway** allow Any traditional PBX to access the “Skype World”





Remote Employee

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Coming soon.....June 07

SkyStone interconnects your Innovaphone IP Communication Solution in the office to the “ World”

SkyStone is a  Gateway that allows connecting Skype network with H.323 and SIP networks (no extra voice board and seamless integration).

SkyStone lets the Unified Communication world benefit of the  services used by millions of users today (Skype In, Skype out included)

Advantages of using Stonevoice

- Cost effective :
 - Completely Software based
 - Per port license
- Easy to use and manage:
 - Web interface
 - Compatible with any Email Server
- Effective
 - 1 server, 1 installation, 1 configuration and ***multiple services***



Pre-Sales Support

- Web: <http://www.stonevoice.com>
- 15 days FREE evaluation
- Detailed website with:
 - Flash demos
 - Datasheets
 - Brochures
- Real demos
 - NFR licensing
- **TRY AND BUY**
- News letters: on our website and via email



Post-Sales Support

- Customers / Partners can interact with Stonevoice support via:
 - Email: support@stonevoice.com
 - Web: <http://support.stonevoice.com>
- More than a web site: **self-service portal**
 - Important updates
 - FAQ – search
 - Open-review tickets
 - Subscriptions
 - Feedback

Stonevoice & Innovaphone

- A sharp technology transition from traditional Time Division Multiplexing (TDM) based telephony systems to **IP Telephony** is taking place at full steam all over the places.
- The main advantage of this transition is the fact that computer **Value Add Applications** can now be fully integrated with new IP Telephony solutions.
- The modern **Unified Communication market** is therefore made up of two multi billions markets, IP Telephony and Applications
- That's why.....

Stonevoice & Innovaphone

- **innovaphone** reliable and high quality IP Telephony vendor and **Stonevoice**, the leading application vendor for Unified Applications, have just finalized a strategic ***OEM agreement***
- With this OEM agreement, Innovaphone **will market**, put in its **products portfolio** and on its **price list** the complete set of value add Unified Communications business applications from Stonevoice.



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Frequently Asked Questions

FAQ's: Why should I sell Stonevoice products?

- Value added IPT proposition
- Complete solution – unique interface
- Simplicity – targeted for end-users
- Cost effectiveness – high margins
- Software only:
 - easy to demo
 - easy to order (license, no HW)
 - easy to install, configure, integrate
 - easy to support

FAQ's: When should I sell Stonevoice products?

Stonevoice offers a complete suite of applications that can be positioned across all the market segments.

The answer to the question is ALWAYS!
;-)

The value of deploying **Stonevoice** is to enrich the IP Telephony solutions by adding functionalities able to complete and make more competitive the whole offer.



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Keep it Simple!



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